Make Your Website Work for You

It's more important than ever to have a professional website. A website can promote products and services, create brand visibility, drive online customers to your store, and build strong connections with your audience.

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TRADE STREET JAM CO.	NOTION: STRAWBERRY NOT NOT NOT NOT NOT NOT NOT NOT	Subscribe & Save 15% (\$11.90) See details
NOT YOUR AVERAGE JAM.	STREET BAN CO.	ADD TO CART Buy with G Pay More payment options Sweet, spicy, smoky, Great on a flatbread. Or with a cheese platter. Or with,
FEATURE ITEM OF TH MONT	H	anything really. Our #1 best seller. *Please note that our "spoonable" jams are very different from typical
		jams. We don't use pectin, thickeners, stabilizers or extra sugar to thicken our products (that's a good thing). Therefore, the texture is less viscous than common brands. Keeping your Jam refrigerated will
WELCOME TO		

A website should be **goal-oriented**, **search-friendly**, **convenient**, **organized**, and **trustworthy**.

- Responsive design
- Organized content
- Simple payment process
- Personalization

- SSL certificate
- Secure payments
- Ratings and reviews
- Contact information

Five Characteristics of a Great Website

Goal-Oriented	A site should support business goals. SMART goals are: specific, measurable, attainable, relevant, and time-bound.
Search-friendly	Your site can be found when people search. Create a site that loads quickly and shares useful, relevant content.
Convenient	Consumers want ease and convenience, on all devices. Use a responsive design with a simple checkout process.
Organized	It should be easy for customers to find what they are looking for. Make a plan to organize your website.
Trustworthy	Your site should inspire trust and protect customer data. Build trust with ratings, reviews, and contact info.

Resources

Google Primer g.co/primer

Get quick, easy lessons on your phone, on topics like creating a business plan or marketing skills.

Grow On Air Sharpen y g.co/GrowOnAir from Grow

Sharpen your knowledge with on-demand classes from Grow with Google OnAir.



Map a SMART Goal

	Ask Yourself:	Write Your Answer:
Specific	What do I want to accomplish? Why? What are the requirements?	
Measurable	How will I measure progress? What is success?	
Attainable	What are the steps I need to take? Do I have the necessary resources?	
Relevant	Is this a worthwhile goal? Is this the right time?	
Time-Bound	How long will this take? What is the deadline?	

My first website improvement will be...

For additional resources check out grow.google/smallbusinesses

Elevate Your Website with Google Tools

There are many no-cost Google tools that can help you build, grow, and maintain a professional website that helps you meet your business goals.



Google Analytics

View reports that help you understand visitor behavior and evaluate the performance of your site or app. <u>g.co/analytics</u>



Google Optimize

Run tests on your website's content to learn what works best, including A/B, multivariate, and redirect tests. **<u>g.co/optimize</u>**



Google Search Console

Monitor your website's traffic and performance in Google Search and fix issues. <u>g.co/searchconsole</u>



Test My Site

Assess the speed of your mobile site and get ideas for improvements. <u>g.co/testmysite</u>



Google Trends

Learn what words and phrases are popular on Google Search and create content that connects with searchers. <u>g.co/trends</u>

Test My Site

- 1. Visit <u>g.co/testmysite</u>
- 2. Enter the website URL you want to test.
- 3. Test My Site analyzes the site and offers recommendations that can improve site speed and user experience.
- 4. Download the detailed report to share with your web developer and make a plan to improve your site's performance.





Google Trends

- 1. Visit <u>g.co/trends</u>
- 2. Search for a keyword or topic.
- Use filters to refine results, like geographical location, timeframe, category, and search type.
- 4. Compare the relative popularity of words and phrases and use this information to develop ideas for new content.