



Treasury's Office of Small and Disadvantaged Business Utilization (OSDBU)

USPAACC, Business Leadership Series
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Access To Do Business With Treasury:

You can learn “How to do business with Treasury” by logging into Treasury’s website at: www.treasury.gov/osdbu

On this website you will find:

- **Forecast opportunities**
- **Treasury’s schedule for vendor outreach sessions**
- **Point of contacts for small business specialists**
- **Information about the Mentor/Protégé program**
- **And lots more....**



Growth through Investment

- ▶ Point 1: Understanding Importance of Investment

- ▶ Point 2: What do the numbers tell us about the current small business environment?
 - Total number of contracts awarded to Small Businesses
 - Sources of Revenue for Small Businesses
 - Company Specific Reinvestment Strategy

- ▶ Point 3: Understanding Investment Trends Help Drive Market Research



How Can Investment Be Used in Public Procurement?

- ▶ Point 1: How Can a Company Can Invest to Grow their business?
 - Why is this important to the Contracting professional and Industry?
 - How can investment be used in the contracting process?
- ▶ Point 2: Investment can be a strength or weakness
- ▶ Point 3: Investment can make acquiring innovation through the Federal Procurement Process Easy

Invest in People, Processes and Infrastructure

- **Example: Market Research (Financial Technology)**
- **Example: Evaluation (Supply Chain Solutions)**
- **Example: Capital Turnover (Innovative Tech)**



Questions ?

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