HACKING TWITER

Adam Khan @Khanoisseur adam.khan.inbox@gmail.com

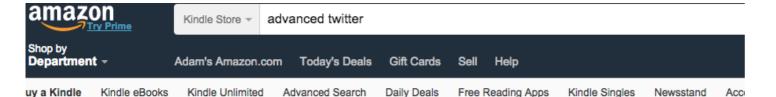
HELLO!

ADAM KHAN

OHIO >> DC <> NYC <> SF



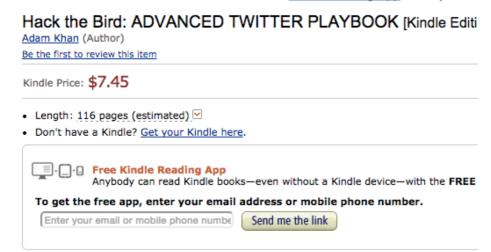
- Head of Digital Transformation/Education, L'Oreal
- Oversaw digital innovation across 35+ brands
- Headed up mobile and social for brands and agencies
- Advise on digital marketing, social media, audience engagement
- Mentor startups and mission-driven organizations
- Strategy, partnerships, growth, new markets
- Tweeting since 2011
- Wrote a book on Advanced Twitter hacks



Start reading Hack the Bird: ADVANCED TWITTER PLAYBOOK on the free Kindle Reading App or on your Ki









Best Books of the Month

Want to know our Editors' picks for the best books of the month? Browse <u>Best</u> than a dozen categories.

@HacktheBird





create or manage a Twitter presence

Learn how to set your business up for success on Twitter.



increase Tweet engagements

Target content to a relevant audience to generate more user interactions.



grow a follower base

Accelerate your relevant follower growth to build an engaged, connected audience.



drive app installs or engagements

Enable users to download and open your mobile app from directly within your Tweets.



drive website clicks or conversions

Extend your reach by seamlessly bringing users to your website via Tweets.



find leads on Twitter

Allow users to share their email address with you from directly within your Tweets.

NO ADS

Advanced Uses of Twitter

- Generate leads without attending expensive conferences
- Launch a startup, new product, book
- Recruit talent
- Competitive analysis
- Get VCs, journalists, and policy makers to listen
- Drive action, business impact

Twitter > LinkedIn + Facebook

Launching a product on Product Hunt









What's going on here?

Product Hunt surfaces the best new products, every day. It's a place for product-loving enthusiasts to share and geek out about the latest mobile apps, websites, hardware projects, and tech creations.

How do invites work?

Each week invites are awarded to the most engaged and thoughtful contributors based on a variety of factors. Those with invites available can invite others to join the conversation by submitting their Twitter username on the Invite page.

My product is on Product Hunt. How can I join the discussion?

Log in with your personal Twitter account under your name, and shoot us a tweet at @ProductHunt so we can give you access. Once you're in, feel free to briefly introduce yourself in the comments. Pro tip: those that answer questions and

Twitter is live, public and conversational, which means news can reach broad audiences immediately.





Adam Khan @Khanoisseur

1d

"The only security of all is in a free press."

--Thomas Jefferson

#JeSuisCharlie #CharlieHebdo











Kim Cattrall 🤣 @KimCattrall



Liverpool born, Canadian-Bred New Yorker.



travis kalanick @travisk

1/5/10

Looking 4 entrepreneurial product mgr/bizdev killer 4 a location based service.. prelaunch, BIG equity, big peeps involved--ANY TIPS??

You follow this user



Ryan Graves @ryangraves

@KonaTbone heres a tip. email me :) graves.ryan[at]gmail.com

Translate from Slovak

1/5/10, 8:17 PM



Adam Khan @Khanoisseur · 17h

The tweet that made a billionaire out of Uber's first hire.







All told, Twitter users pledged \$3,700 per inch of snow. By the time the weather system passed, Indy-metro had racked up 11.4 inches, equating to over \$41,000 in pledges. With this money, Wheeler Mission estimates it can deliver 18000 meals.





Looking for entertainment? Want to help tornado victims? Join @PatMcAfeeShow tonight for #IndyStarTwitterthon! indy.st/1bYwgle

2:18 PM - 19 Nov 2013

2 RETWEETS 1 FAVORITE









Win An Evening Out in London with @harry_styles + @Real_Liam_Payne in aid of Trekstock bit.ly/16jSfVx #HangWithLiamAndHarry @Prizeo

2:11 PM - 11 Aug 2013



Win An Evening Out in London with Liam and Harry

"Cancer affects us all in some way, and we all know someone who's had it â€" whether it be a parent, a member of our family or a friend,. And that's why we want you to join us in supporting Trekstock...



Prizeo @Prizeo

12 RETWEETS 15 FAVORITES





The campaign hashtag - #hangwithliamandharry - trended #1 worldwide on Twitter.

Unlike a driving violation, a Twitter violation can stay on your record for ever.



Justine Sacco

@JustineSacco

CorpComms at IAC. Troublemaker on the side. Also known for my loud laugh.

NYC

406 TWEETS 174 FOLLOWING 7,855 FOLLOWERS





+ Follow



Justine Sacco @JustineSacco
Going to Africa. Hope I don't get AIDS. Just kidding. I'm white!

13h



Justine Sacco @JustineSacco

Chili- cucumber sandwiches- bad teeth. Back in London!

14h



Justine Sacco @JustineSacco

"Weird German Dude: You're in first class. It's 2014. Get some deodorant." -Inner monologue as I inhale BO. Thank god for pharmaceuticals.

1d



Picture reportedly of Justine Sacco in Cape Town this morning. RT @Blick_Oyinbo: Justine Sacco Has ... Landed



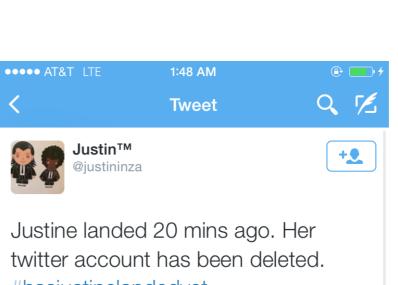
Reply to Yukio Strachan



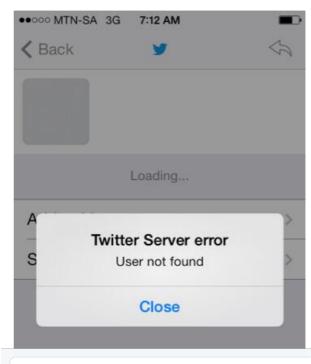








#hasjustinelandedyet



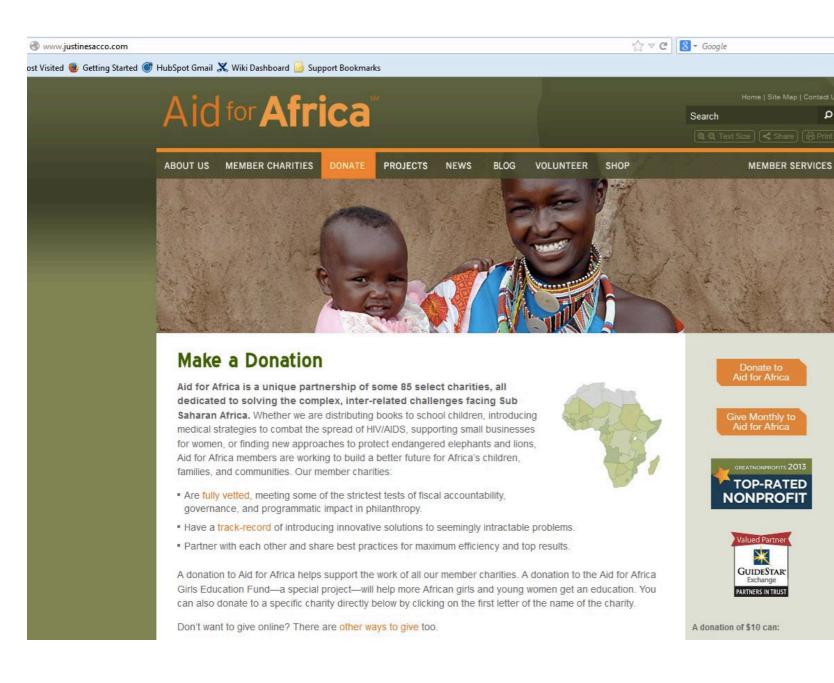
Reply to Justin™















PR brilliance rises from PR idiocy:
@AidforAfrica buys justinesacco.com
domain, redirects it to donation page
#hasjustinelandedyet



12:05 AM - 21 Dec 13

Details



♣ Reply 13 Retweet ★ Favorite ... More

1. Identify Influencers
Supporters in donor database that have clout with influencers

Keep the campaign specific
 Newsjack where appropriate
 Clarity is key
 Impose a time limit to maintain sense of urgency

3. Have a unique branded hashtag

- 1. Educate and empower social media anchors
- 2. Scale up participation of your workforce, without losing control of your brand
- 3. Develop tactics to make your employees want to spread the word about campaigns and promote company culture

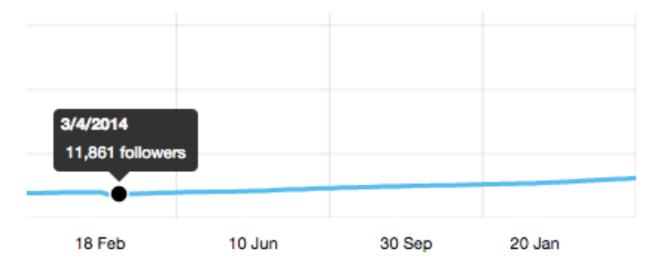
Tweets from employees > corporate/brand tweets

Tools and Skills

A camera + eye for the unusual

Photo editing software/apps: Skitch, After Photo, Instagram

Humor + timing + patience





Adam Khan @Khanoisseur · Sep 12

A person with an hour commute has to earn 40% more to be as satisfied with life as someone who walks to the office.

theguardian.com/society/2013/n...

...

Hide summary





The secrets of the world's happiest cities

What makes a city a great place to live - your commute, property prices or good conversation? Charles Montgomery finds out

View on web

RETWEETS

191

FAVORITES

176









3:57 AM - 12 Sep 2014 · Details



Shana Glickfield @dcconcierge · Mar 4

.@Khanoisseur @SaraLang I love my 20 minute walk to work (okay fine... or two Metro stops if the weather is really bad)



2:18 PM



Tweet







Hey Nationwide I fixed your Super Bowl ad



2/2/15, 11:04 AM



139 RETWEETS 155 FAVORITES









Reply to Adam Khan













This must be so confusing to trees













RETWEETS

36

FAVORITES 51













The Basics

Retweet (RT) = Facebook Share

Quote a Tweet = Facebook Edit Before Sharing

Favorite (Fav) = Facebook Like

You can buy Twitter followers and Retweets, but not real engagement.

Psychology of Engagement

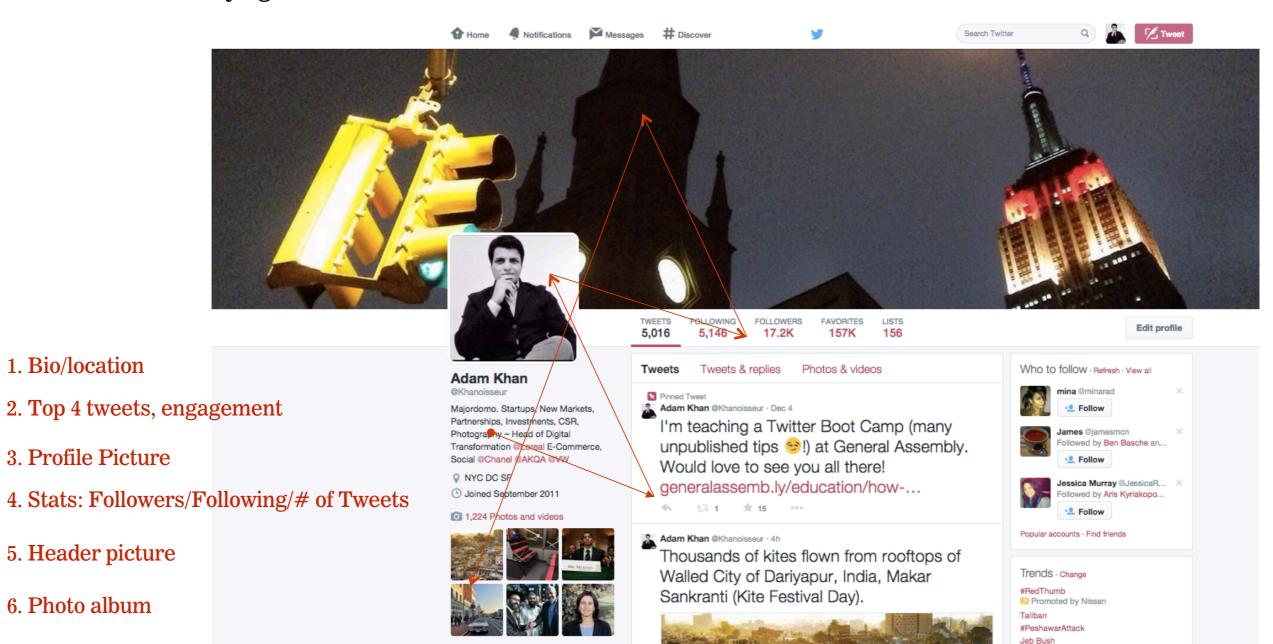
Where does the eye go?

1. Bio/location

3. Profile Picture

5. Header picture

6. Photo album



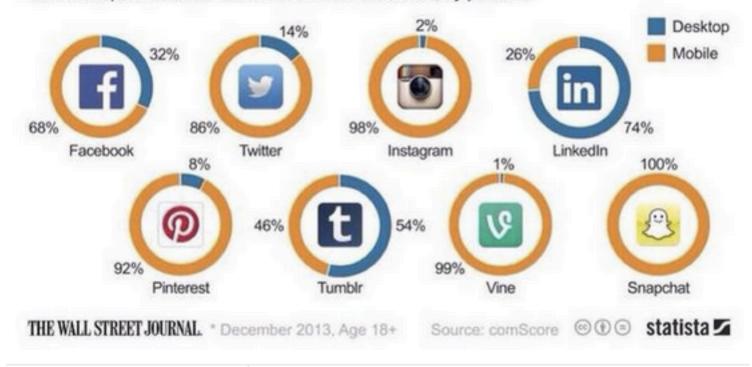


Adam Khan @Khanoisseur · Oct 6

Not surprisingly, LinkedIn ranks at the bottom for social network activity on mobile. @KikiSchirr

Social Network Activity: Mobile vs. Desktop

% of time spent on social networks in the United States, by platform*



RETWEETS

FAVORITES

10

16















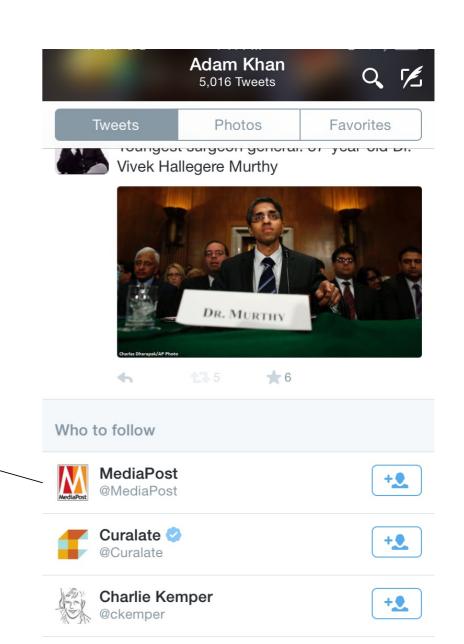
86% of Twitter's traffic comes from mobile.

77% of accounts are from outside US.

10-second Test

Bio, Profile Picture (5 seconds)

First Four "above the fold"
Tweets on your Timeline (5 seconds)





More suggestions







20-second Test

Are you a selfish or a generous Retweeter?

Tone and attitude: Complainer (airlines, customer service)

Do you offer a unique POV, or do you mostly recycle content, post links, use too many hashtags?

Allow automated tools to post for you (horoscopes, fitness apps, Swarm check-ins, cross post from Instagram)

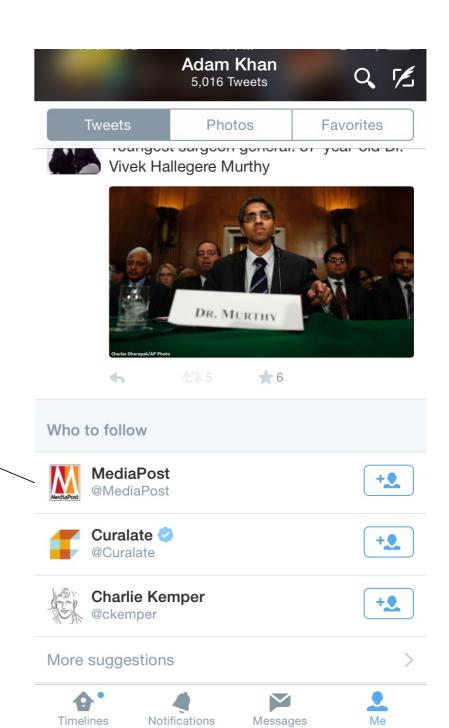
Do you offer a good mix of content: personal and professional

Are you too talkative: A Tweet every 5 minutes is a deal-breaker

Tweets containing photos get more engagement – 60% more likely to be Retweeted

Visuals are processed 60,000 faster than text

Make sure an image is included in at least one of your top 4 tweets--above the "fold" when viewed on mobile



70-30 Rule: Balanced, "groomed" Timeline

70% of Tweets should be yours

30% Retweets original thoughts/observations

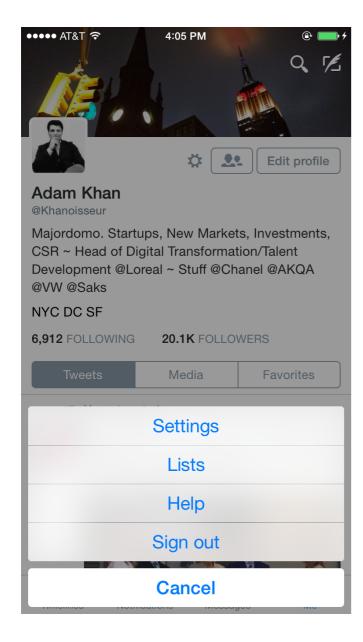
- 1 Your Tweet not related to your profession
- 1 Retweet
- 1 Your Tweet related to a trending topic (allows you to benefit from using trending hashtag)
- 1 Your Tweet related to your profession
- 1 Your Tweet: Reply to others (pick 2-3 people to reply to)
- 1 Retweet to highlight a reply to your Tweet
- 1 Your Tweet not related to your profession
- 1 Retweet
- 1 Your Tweet: Reply to others
- 1 Your Tweet related to your profession

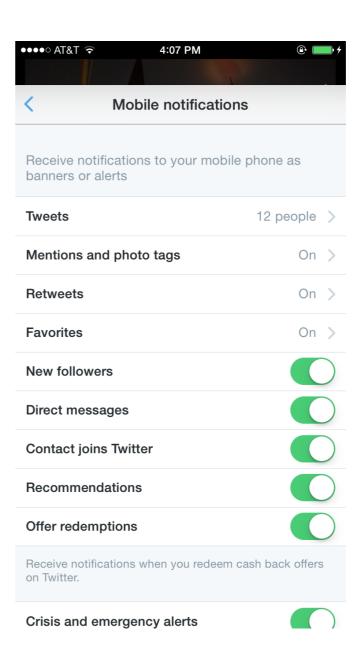
80% of tweets contain a visual: Photo/Gif, infographic, screenshot, Vine

Getting to the first 10,000 followers

- 1. Primp your profile: Twitter handle, bio, avi, header pic, location.
- 2. Create a Tweet circle: Follow friends, coworkers, people at school, church, gym, yoga class, hik ing club. Favorite, Retweet regularly. They'll return the favor.
- 3. Own your Twitter handle:
- > At networking events add your Twitter handle to your name tag.
- > Include your Twitter handle in email signatures, on business cards, and other social media profiles, including Tinder
- 4. Create a target list of people that you want as followers, including local businesses (restaurants, supermarkets, salons, coffee shops, music venues...) and tweet at them + RT and favorite their Tweets.
- 5. Tweet using the 70-30 Rule

Turn on notifications





Target List: People you want to follow you

Name	Profession	# Followers
Human Rights Watch	Policy Think Tank	1,480,000
Gary Vaynerchuk	Serial entrepreneur, investor, founder of Vayner Media	1,000,000
Dunkin' Donuts	Consumer Goods (Brand)	793,000
Lamborghini	Automaker (Brand)	750,000
Applebee's	Restaurant Group (Brand)	403,700
Dave Morin	Serial entrepreneur, Silicon Valley investor, founder of Path	420,000
Nasdaq	Stock Exchange	360,000
Maybelline	Consumer Goods (Brand)	263,000
Mike Allen	Chief White House Correspondent, Politico	244,000
Brian Solis	Digital Analyst, Speaker, founder Altimeter Group	233,000
Marc Andreesen	Inventor of Netscape browser, Silicon Valley investor	206,000
Jason	VC, Writer	203,000
Tom Bedecarre	Co-Founder and Chairman, AKQA (Agency)	164,000
Jeremiah Owyang	Founder of Crowd Companies, Forrester Analyst	150,500
Katrina vandenHeuvel	Editor and Publisher, The Nation magazine	116,300
Scott Monty	Head of Social for Ford Motor	106,000
Louise Mensch	Writer, Member of Parliament	87,300
Kiehl's	Consumer Goods (Brand)	61,100
Travis Kalanick	Founder, Uber, serial entrepreneur	61,000
Rachel Haot	Chief Digital Officer New York	53,400
Adam Bain	Head of Revenue, Twitter	53,000
Danny Myer	Restaurateur (Shake Shack, Gramercy Park Tavern)	47,100
Jessica Guynn	Journalist, Covers Silicon Valley for USA TODAY	16,300
Karen Comas	Head of Media Relations, Facebook	16,200
Musa Tariq	Head of Social Media, Apple	14,500
Sapna Maheshwari	Journalist, Buzzfeed	10,500



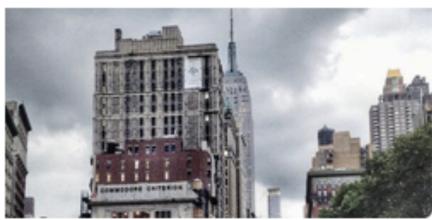
Adam Khan @Khanoisseur · Jul 14



Photogenic? This city? A tad. Especially after it steps out of a rain shower. #NYC // @EverythingNYC @NYC







RETWEETS

FAVORITES

69

148















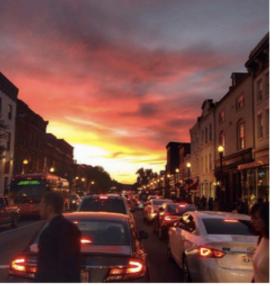




Adam Khan @Khanoisseur · Oct 24 Georgetown sunsets are next level stuff.

Georgetown BID, DC Circulator, Bandolero and 7 others





RETWEETS

FAVORITES

95













6:05 PM - 24 Oct 2014 · Details



55





Collapse

Reply to @Khanoisseur

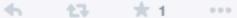


Roya Soleimani @royasol · Oct 24

@Khanoisseur - *swoon* I miss those sunsets and DC in the fall like whoa. enjoy!









The A+ Twitter Bio

1. Include current and past jobs/titles, hobbies, sports teams, beliefs, and location.

Blogger, runner, freelancer, community manager, communications professional digital strategy, iOS developer, cancer survivor, designer, UX, PR, father, wife, mom, husband, grandmother, better half of, native of, Buckeye

- 2. Edit the bio frequently, especially during conferences, sporting events.
- 3. Avoid crap grandiose words, short forms and hashtags: Ninja, guru, maven, expert, comms, profesh.
- 4. Optimize bio for search.





@pmarca Follows you

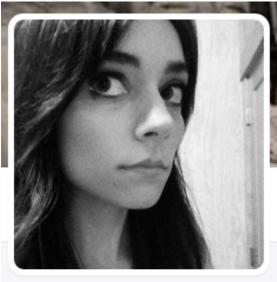
'Andreessen is the quintessential guy who is wrong with corporate America...Hard to hear, talks with a squeaky voice that only a dog can understand.'-Carl Icahn

Menlo Park, CA · a16z.com



Marc Andreessen @pmarca · 3h

"Automation is eating jobs at an accelerating pace!" "Productivity growth has been perpetually disappointing -- IT doesn't pay off!"





TWEETS 9,175 **FOLLOWING** 880

FOLLOWERS 32K

FAVORITES 20.8K

LISTS





Liana Maeby

@lianamaeby

Model/physicist/liar

- Warren Zevon's Los Angeles
- Use Joined August 2008



43 Photos and videos







Tweets Tweets & replies Photos & videos



Liana Maeby @lianamaeby · 4h

What's your favorite Hanukkah movie? I guess mine's Schindler's List.









Liana Maeby @lianamaeby · 4h

Ladies first, except when it comes to anything that matters.











Liana Maeby @lianamaeby · 7h

Love that scene where Darth Vader throws off the burga in dramatic fashion and announces, "Luke... I am your mother."





TWEETS **15.8K**

1,292

FOLLOWERS

2.76M



Following

Jack 🕏

@jack

California



Jack @jack · Dec 13 12/13/14

Details



Gregor Prajs

@gprajs FOLLOWS YOU

Luxembourg • www.prajs.com/

87.4K FOLLOWING 93.6K FOLLOWERS

Tweets Photos Favorites



Gregor Prajs @gprajs
Oh SEO, Where Did You Go (Wrong)?
dlvr.it/86f162











1m



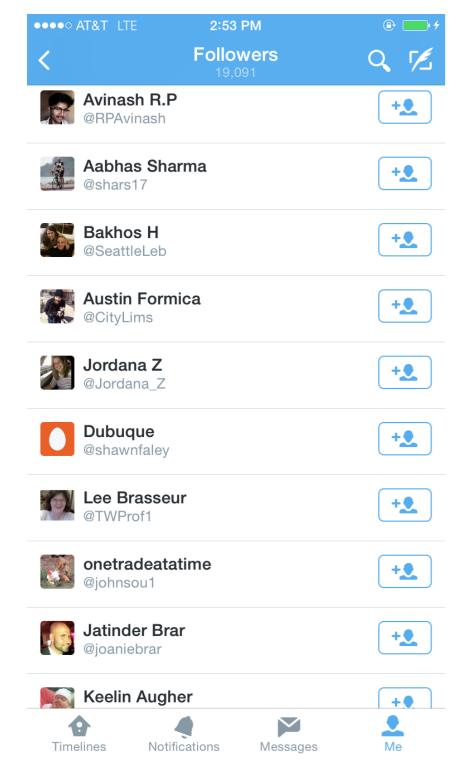
Gregor Prajs

@gprajs FOLLOWS YOU

★ #Webmaster, MySQL Database Administrator, #ATSEEE president

Luxembourg • www.prajs.com/

87.4K FOLLOWING 93.6K FOLLOWERS





DO NOT

CROSS-POST FROM INSTAGRAM/FB/ Wordpress

AUTOPOST

REPEAT POSTS (There's a better way)



3

0

0

3





Tweet Timing, Frequency and Tone

Unless you are an exceptional tweeter, you'll get muted or unfollowed if you tweet more than 20 times a day.

Sweet spot: 4-6 tweets a day.

9-10 AM; 12-1 PM; 3-4 PM; 6-9 PM; 11-1 AM

Keep it positive, informative, respectful.

Do NOT autopost or schedule tweets.

Groom your Timeline

- 1. Scrub negative-sounding tweets/comments:
 - a. General complaining or snark—airlines, restaurants, coworkers, relatives (save the drama for Facebook).
 - b. Questionable tweets/retweets (lewd, racist, sexist jokes), bot tweets.
 - c. Excessive # of tweets about music awards, sports, politics.
- 2. Make sure your First Four ("above-the-fold") Tweets present you in the best light, especially the pinned tweet.

Bot Tweets: Horoscopes, Twitter Stats



Scott Capro @ScottCapro · 11h

How I did on Twitter this week: 41 New Followers, 67 Mentions, 291K Mention Reach. How'd your week go? via sumall.com/myweek

1:30 PM - 3 Jan 2015 · Details











Trisha Arora @TrishaKArora · 15h

There's so much on your plate that you may be secretly tempted... More for Scorpio bit.ly/xlOqWT











Qui Vuong @mpowermentalist · 3h
I gave @CarlRamallo +K about Marketing on @klout bit.ly/17adwsX













Vincent Largilliere @VLargilliere · 4m

Just completed a 17.42 km run - Going the distance! rnkpr.com/a872q88 #RunKeeper



I ran for 17.42 kilometers in 1:42:43

By RunKeeper @RunKeeper

I burned 1283 calories at an average pace of 5:54 per km.



Lists: Create Target Lists (Private)

- 1. Journalists/Friends
- 2. VCs/Friends
- 3. Startup Bosses/Employees/Friends
- 4. Local Businesses
- 5. Brands + Social Media handlers (researched from LinkedIn)
- 6. Friends/Favorite people
- 7. Like to laugh

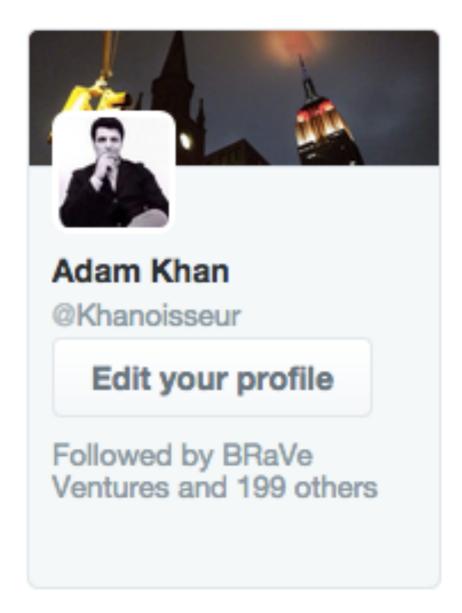
Get Followed by Big Accounts

- 1. Follow + Research: School, hometown, early photographs, biographies, friends). When/what do they tweet/RT?
- 2. Make friends with their friends—get their friends to follow you. Set alerts for when they, their friends, social media managers, influential fans tweet.
- 3. Fav/RT. If they have notifications turned on, they will notice you. They might not follow you right away, but they are noticing you.

Get Followed by Big Accounts

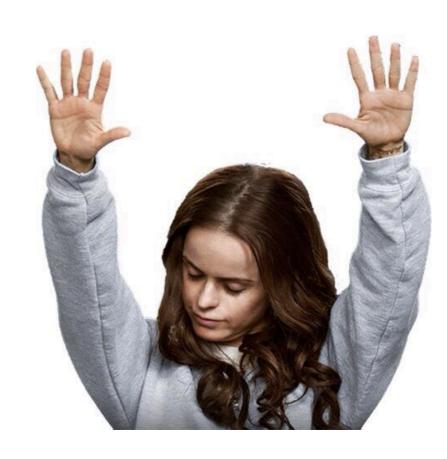
- 4. Add them to a Public List. If they have notifications turned on, they will notice you.
- 5. Reply, quote or comment in an intelligent manner. If the comment is awesome, their fans will retweet, favorite or reply, which sends more notifications their way.
- 6. Reply to as many people in the thread, to maximize the chance of your comment getting attention.

Build a large circle of mutual Followers



When you get that RT from a Big Account

- 1. Ensure your pinned tweet is your most popular tweet.
- 2. See who recently followed and conversed with the big account and favorite their tweets.
- 3. Search for and favorite related tweets.
- 4. If the retweet was of your last tweet, DO NOT TWEET FOR A COUPLE OF HOURS.
- 5. Follow/favorite people on your to-follow list.
- 6. Direct message people to thank them.



Get Nuclear with Favorites—1:100 Rule

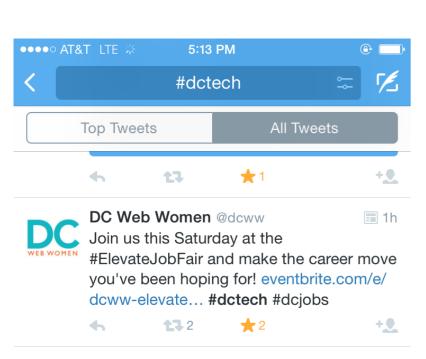
- 1. Set aside 30 minutes/day to favorite tweets in your Favorite People and Target lists.
- 2. Favorite tweets that are not offensive (Faves are not private).
- 3. Favorite tweets that contain multiple/most number of people.
- 4. Search for and favorite tweets related to your last few tweets.
- 5. Favorite #FF tweets.
- 6. Favorite tweets related to events (#CES2015, #SXSW, #Grammys) and chats.
- 7. See who recently favorited tweets and favorite their tweets.
- 8. Favorite tweets from friends/favorite people.

Condition people to favorite your tweets

Favorite multiple tweets in their timeline, including conversations

Favorite throughout the day

Favorite conversations that they're having with other people in a non-creepy way





Frank Gruber @FrankGruber 1h Parties @ #SXSW: Where 'business' gets done! Watch @noreaster share why @TechCocktail does it BIG - buff.ly/ 1BQvHhH via @WTOP #dctech





Chris Zeigler @cnzeigler





1h



Looking forward to the #DCTech meetup tonight! And if you are interested in #tech #VC, check out my friends at @OptimumVentures!











ClearlyInnovative @C_Innovative A creative talk on #coding #education and











Frank Gruber

@FrankGruber FOLLOWS YOU

CEO & Cofounder @TechCocktail at Tech.Co - tech startup news & events. Author of the book Startup Mixology. Former AOL & Tribune. Jetsetter.

Las Vegas & D.C. (via Chicago) startupmixology.tech.co

8,013 FOLLOWING

37.2K FOLLOWERS

Media Favorites



Frank Gruber @FrankGruber Parties @ #SXSW: Where 'business' gets done! Watch @noreaster share why @TechCocktail does it BIG - buff.ly/ 1BOyHhH via GWTOP #dctech









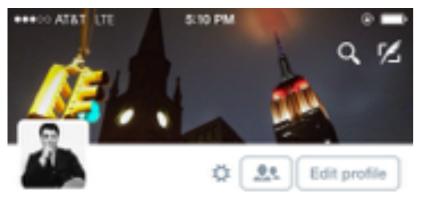












Adam Khan

@Khanoisseur

Majordomo. Startups, New Markets. Investments. CSR ~ Head of Digital Transformation/Talent Development @Loreal ~ Stuff @Chanel @AKQA **@VW @Saks**

NYC DC SF

6,895 FOLLOWING 20.1K FOLLOWERS

Media

Favorites

@ th



Adam Khan @@anoisseur

:) my next few tweets will be about salubrious eating establishments in Baltimore. Try to keep up @hillaryharlan



Adam Khan @Khanoisseur

LIVE NOW Chat with Google Executive Chairman, Eric Schmidt #meerkat mrk.tv/ 1CtyE9Z











Tweets Media **Favorites** Who to follow **Pete Cashmore** @petecashmore Anthony Ha @anthonvha Antonio J Lucio <

5:10 PM

Adam Khan

5.382 Tweets

You retweeted



●●●○○ AT&T LTE

Marc Andreessen @pmarca

Wake me up when a Baby Boomer investor thinks there will be positive economic change over the next 20 years.



13 49



★→ You retweeted



Paul Graham @paulg @Khanoisseur We observed something similar at YC: paulgraham.com/ colleges.html









1d

Q 1/2



Media Favorites Tweets



Adam Khan @Khanoisseur

Every kid about to choose a college should read @FrankBruni's 'Where You Go Is Not Who You'll Be' @paulg @pmarca

here's a widespread conviction, spoken and unspoken, that the

road to riches is trimmed in Ivy and the reins of power held by those who've donned Harvard's crimson, Yale's blue and Princeton's orange, not just on their chests but in their souls.

No one told that to the Fortune 500.

They're the American corporations with the highest gross revenues. The list is revised yearly. As I write this paragraph in the summer of 2014, the top ten are, in order, Wal-Mart, Exxon Mobil, Chevron, Berkshire Hathaway, Apple, Phillips 66, General Motors, Ford Motor, General Electric and Valero Energy. And here's the list, in the same order, of schools where their chief executives got their undergraduate degrees: the University of Arkansas: the University of





You retweeted



Alysha Del Valle @ABC7Alysha ■ 2d Latinas are a "secret weapon to the economy." @Nely_Galan via @FastCoLead f-st.co/YV0gCig #adelante #MotivationMonday









Adam Khan @Khanoisseur 2d #1 on my list here + ability to edit tweets after posting twitter.com/khanoisseur/st...









Set Daily Goals

```
# Tweets
# Followers/RTs/Favorites
```

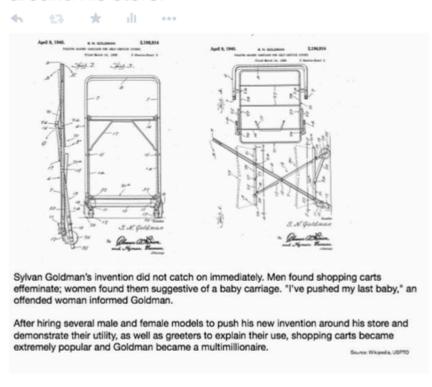
The Winning Tweet

- 1. Ideal length: 40-60 characters. Less is more.
- 2. Contains enhanced visuals or emojis.
- 3. Instead of @s, tag people (don't get spammy).
- 4. Insert content before @.
- 5. Attitude: Skip the period, punctuation; use lower case.

Get more from a Tweet by using Images



Men and women rejected the shopping cart, until the inventor hired models to push a few around his store.











The Winning Tweet

- 6. No typos, slang is good. Don't be generic ("packed room" "great read" "love this"
- 7. Optimize for SEO/search engines.
- 8. Use links and hashtags sparingly, strategically.
- 9. Find a unique angle. Reimagine/remix great content.
- 10. Hit a nerve.



Hack the Bird retweeted



Adam Khan @Khanoisseur · Apr 27

Preferred way to connect with me (ranked most to least):

- 1. Text
- Twitter DM
- 3. Email
- 4. Phone
- Climb through my window
- 6. LinkedIn







◆ 1→ 2.3K ★ 2.3K



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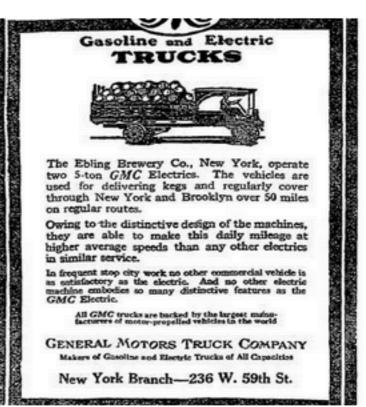




Adam Khan @Khanoisseur · Jan 3

In 1915, 25% of all trucks in NY were electric vehicles. NYC had charging stations around the city. @EverythingNYC















Mad respect for this girl in the ruins of Aleppo, Syria holding up a #JeSuisCharlie sign.



Han ten Broeke @HanTenBroeke · Jan 9

"@Khanoisseur: Mad respect for this girl in the ruins of Aleppo, Syria holding up a #JeSuisCharlie sign. pic.twitter.com/ZkP7PS27by" wauw!!







* 33





















Adam Khan @Khanoisseur · Dec 15

United: Multi-faith prayer vigil in Australia #sydneysiege



RETWEETS 200

FAVORITES 315















Conversations

- 1. Joining conversations/replying to people most effective way to get noticed, but use caution.
- 2. Be respectful and add something of value.
- 3. Reply to 2-4 people; select a mix of low + high follower accounts, propensity to RT.
- 4. Always insert your comment in front of Twitter handles.

Conversations

- 5. Jump out after 1-2 replies.
- 6. Selectively delay responding, especially if the recipients are not online.
- 7. Phrase the reply as a soundbite—a standalone tweet that provides full context.
- 8. Save great content to be deployed in a conversation.

TWITTER Y ENGAGEMENT

The Twitter Response Guide for Business.





Adam Khan @Khanoisseur · Jan 5

Evidence of a selfie stick from 1926 @_tessr @stevesi @ghostbar





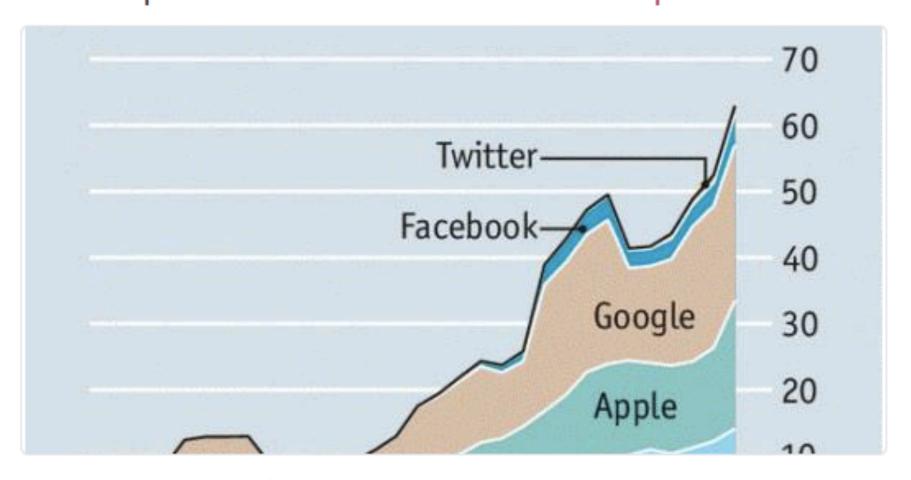








Meanwhile, tech giants spent \$66 billion in the past 12 months on research and development etc @AllMeasures @pmarca



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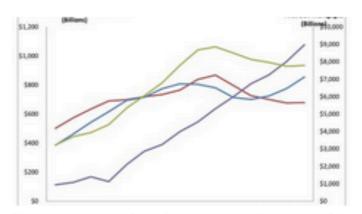
Impact of student loan debt on small business formation:

poseidon01.ssrn.com/delivery.php?l... @pmarca @davemcclure



with higher relative growth in student debt show lower growth in the formation of small businesses (in this case, firms with one to four employees).

The correlation makes sense. People normally have only a certain amount of "debt capacity," said Brent W. Ambrose, a professor of risk management at Pennsylvania State University



business, student loan debt, which cannot be discharged via bankruptcy, can have lasting effects later in life and may impact the ability of future small-business owners to raise capital," the study says.

Considering that 60 percent of jobs are created by small business, "if you shut down the ability to avanta now husingsoon you've going to have

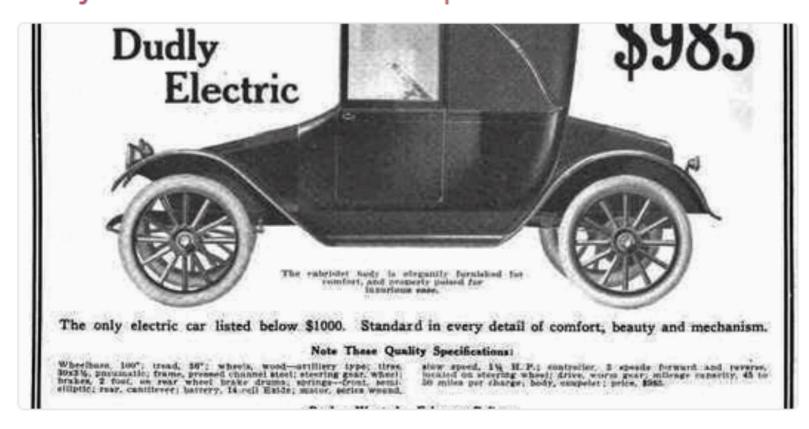








In 1900, 38% of American automobiles were electrics--by 1920, ~0% @lanGertler @elonmusk earlyelectric.com/carcompanies.h...











Photos from bystanders starting to trickle in on Twitter: Shooting at Home Depot on 23rd street in Manhattan, #NYC







RETWEETS FAVORITES













3:10 PM - 25 Jan 2015



Reply to @Khanoisseur



**********MARILYN *** @marolu77 · 3h

@Khanoisseur omg

473 🛨



Becky DiStefano @Becky_DiStefano · 3h @Khanoisseur wait like camera shooting or gun?!



AMMO SUPP WAREHOUSE @AMMOSUPPWAREHOU · 3h

@Becky_DiStefano Hey Becky DiStefano, are you following Ammo Supply Warehouse? Come join the AMMO ARMY.



A Buffalogal in NYC @Buffalogal - 3h @Khanoisseur Holy crap!!!







******************** @marolu77 - 3h @Khanoisseur omg



Becky DiStefano @Becky_DiStefano · 3h @Khanoisseur wait like camera shooting or gun?!

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AMMO SUPP WAREHOUSE @AMMOSUPPWAREHOU - 3h @Becky_DiStefano Hey Becky DiStefano, are you following Ammo Supply Warehouse? Come join the AMMO ARMY.



A Buffalogal in NYC @Buffalogal - 3h @Khanoisseur Holy crap!!!





Adam Khan @Khanoisseur · Nov 24

© © © Hey kids, #learntocode: What tech companies are paying their interns (list compiled by @swelly127 HT @tzhongg)

Quora \$8250/month + \$1500 housing

Palantir: \$7500 + housing

Pinterest: \$7500 + \$1.5k/month housing Upthere: \$6400/mo + \$900/mo housing

Jane Street: \$10,400/month

Dropbox: \$8.5 salary + \$5 housing stipend or

provided housing (it is nice)

Google: \$7000/month Housing Stipend: "I think 9K?" Square: \$7500/mo + \$1500/mo housing (Doctorate

Student Internship)

LinkedIn: \$44/hour (around \$7600/month) + 5k

relocation (one time)

Amazon Seattle: \$6k salary + \$2.5 per month housing

(\$8500)

Amazon SF: \$7.5k salary + \$3500/month

Fitbit SF: \$9.3k/month Edmodo: \$7k/month

Apple: \$6k and \$3.5k per month housing (\$9500)

Coursera KPCB: \$7000/month and housing

\$1000/month + Macbook Pro

Facebook: \$6.8k/mo (return) and housing: \$1k/mo or

corp housing

Foursquare NY: \$6000/month and housing: \$5k

stipend

Microsoft Seattle: \$7.5/mo + Housing \$2.5k + \$5k

returning intern bonus

Zynga: \$8k/mo

RETWEETS FAVORITES 36



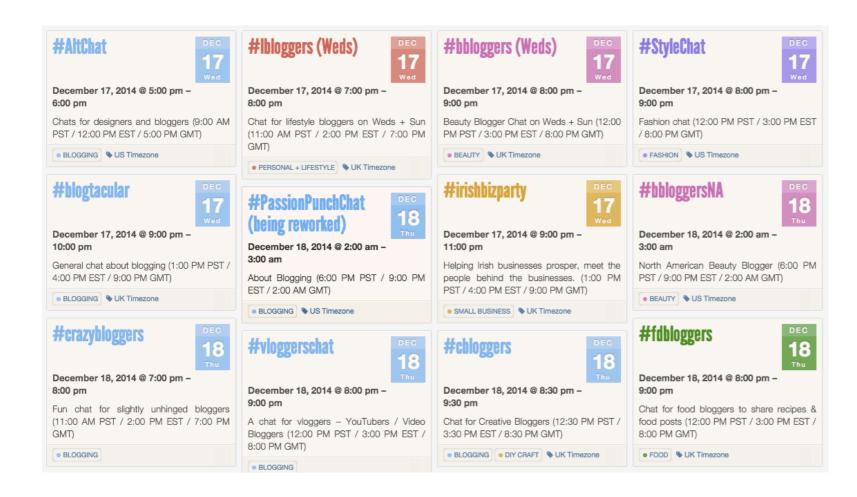








Chats Calendar



Mon 2-3 PM: #ContentChat

Tue 2-3 PM: #LikeableChat

Wed 11-12 PM: #BrandChat

Thu 4-5 PM: #MarketingChat

Fri 3-4 PM: #CXOtalk

Twitter Events Calendar

Date	Event	Hashtag	Key People	Draft Content
January 11-13	Big Show 2015	#nrf15	<pre>@retailsbigshow @nrfnews @StephenSchatz</pre>	Not your father's point-of-sale system https://lnkd.in/ bXUWUPF by @stephenschatz @gcourtin #NRF15
Sunday February 1, 2015	Super Bowl	#SuperBowl	@nfl @superbowl @wxxv25	
March 13-17	SXSW	#SXSW	@SXSW @SXSW_TopNews	I'm speaking at @SXSW: The Medium is the Deliverable. http://panelpicker.sxsw.com/vote/30897

GIVE BACK

REWARD TOP RETWEETERS

- 1. Compile a private list of top retweeters.
- 2. Turn on notifications for when they tweet.
- 3. Be the first to retweet/favorite a good tweet.
- 4. Direct message them to say you enjoy their tweets.

TRENDING NEWS

Retweeted 357 times



Adam Khan @Khanoisseur · Dec 13



Wonderful photos on Twitter of #Justice4All marches taking nationwide, like this one of the #MillionsMarchDc in DC.













market i with the second of th not afraid." #JeSuisCharlie #ParisMarch













Adam Khan @Khanoisseur · Aug 20 Peaceful protesters in Union Square, NYC. #Ferguson

















Adam Khan @Khanoisseur · Nov 25 #Ferguson

Reuters Top News



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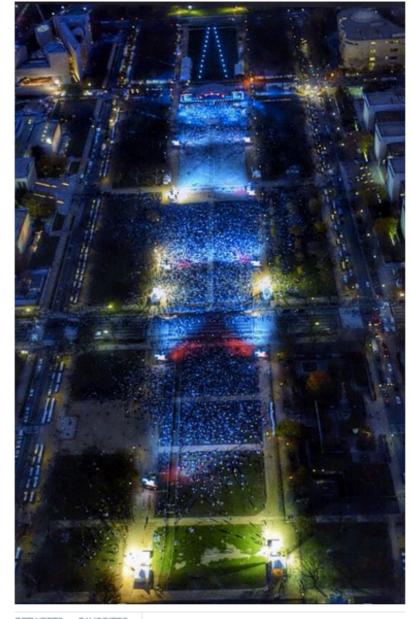
Adam Khan @Khanoisseur · Nov 11 Crowds at #ConcertForValor at the National Mall DC on Veterans Day @usparkpolicepio

USPPNEWS, NationalParkService and National Capital NPS



Adam Khan @Khanoisseur · Nov 11 Crowds at #ConcertForValor at the National Mall DC on Veterans Day

♣ USPPNEWS, NationalParkService and National Capital NPS



FAVORITES 53

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Adam Khan @Khanoisseur · Dec 25

Never forget: People working at a bar or restaurant tonight deserve the biggest tips.



RETWEETS

FAVORITES

323











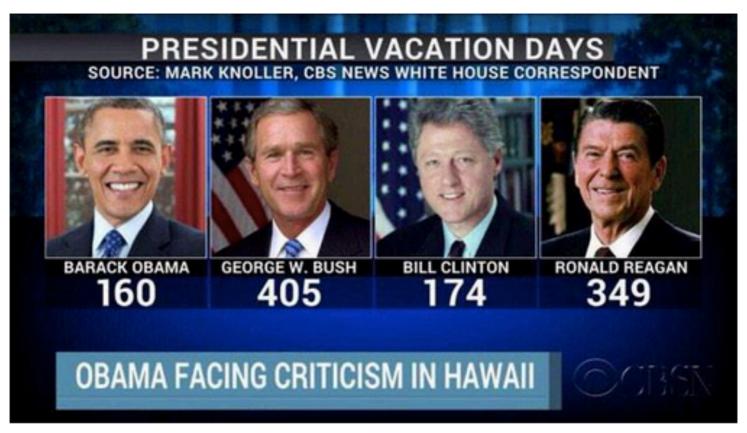






Obama such a slacker

















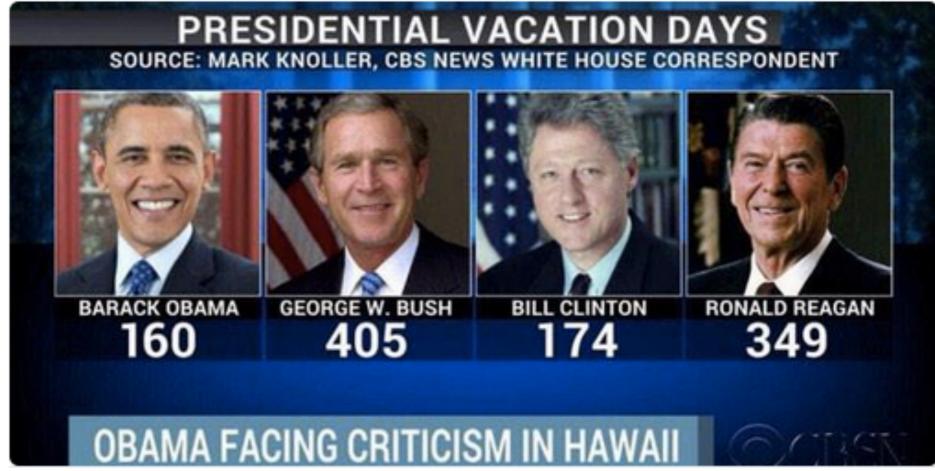






מארק MARK MY WORDS @Mark_Rashad · Jan 4

THIS RT @Khanoisseur: Obama such a slacker









HITANERVE

Hide photo













Adam Khan @Khanoisseur · May 6

2015 is everything they said it would be.

En route, in Uber. Instacarted some wine to your place. See you in 10.

> Perfect, Seamless on its way, and Netflix all queued up.













Adam Khan @Khanoisseur · Dec 30

New Year's Eve: expectations vs reality















Adam Khan @Khanoisseur · Dec 14
Two types of people on a Sunday morning after a big holiday party









Expand



Adam Khan @Khanoisseur · Nov 7 Hey, you up? #NYCin3Words

EverythingNYC









RETWEETS

FAVORITES















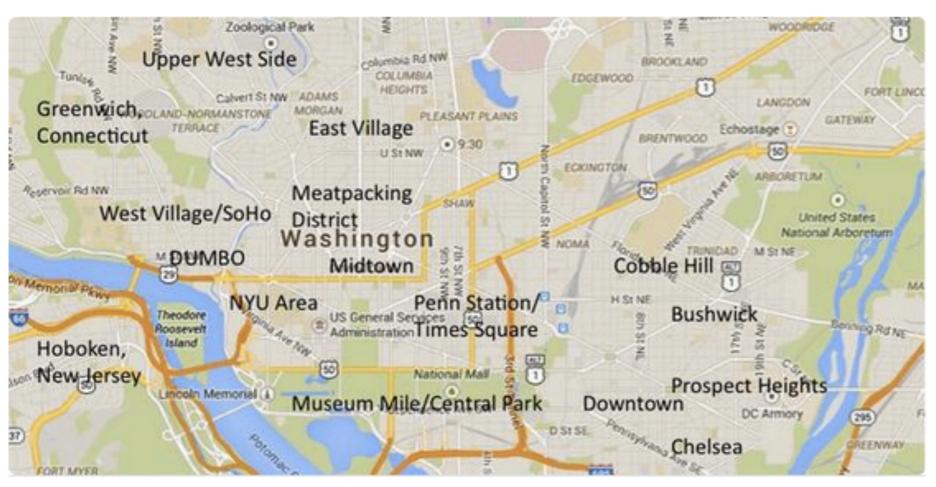


THINKLOCAL



Adam Khan @Khanoisseur · Oct 30 Washington DC neighborhoods translated for New Yorkers.

Laetitia Brock, DCist, Unsuck DC Metro and 7 others









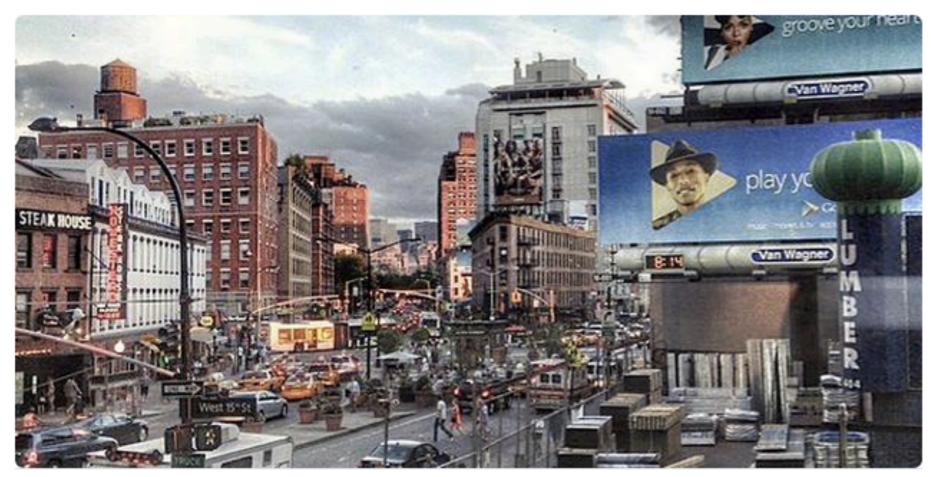


Favorited 47 times



Adam Khan @Khanoisseur · Dec 12 Meatpacking District from Google NYC office @EverythingNYC

Gansevoort MPD, Barbuto, MeatpackingProd and 5 others











Adam Khan @Khanoisseur · Dec 8

Entrepreneurs Wanted: Banner year for Georgetown University, social innovation, tech inthecapital.streetwise.co/2014/12/08/geo... #dctech

Georgetown Univ., Georgetown Alumni, Sonal Shah and 6 others







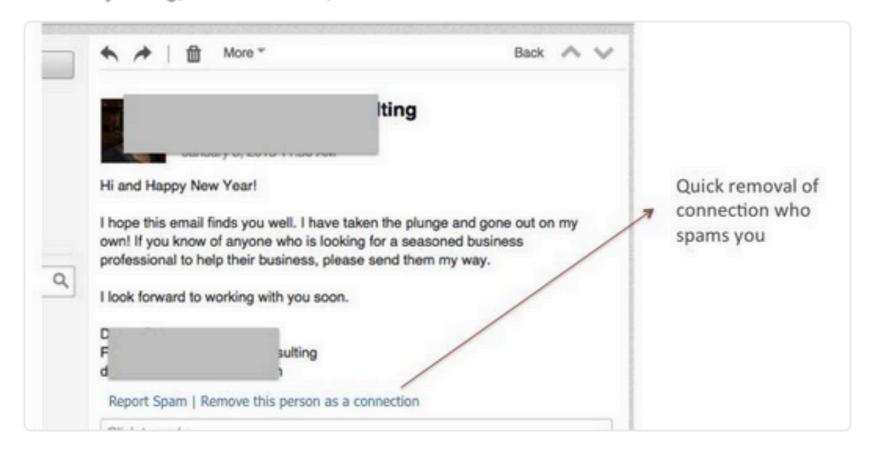




Adam Khan @Khanoisseur · Jan 8

Feature request for @LinkedIn: Quick removal of connection who spams @amyep @lahutter @ryros @glassruss @hillens

Wesley Leung, Lea Ann Hutter, Sid Viswanathan and 2 others









ACT HYPERLOCAL



Adam Khan @Khanoisseur · Dec 4

















BUMP/REAGE



Adam Khan @Khanoisseur · 17h

The tweet that made a billionaire out of Uber's first hire.

ANY TIPS??



You follow this user



Ryan Graves @ryangraves

@KonaTbone heres a tip. email me :)









View photo



Adam Khan @Khanoisseur · 11m Twitter continues to amaze me.











YLNA @wonderosa · 4m @Khanoisseur it's an amazing place!









ALWAYS BE MEASURING



HANDS ON

Thanks!

Ping me for many more advanced Twitter concepts, questions, comments!
My book Hack the Bird is now out on Amazon. Follow @HacktheBird on Twitter

Happy Tweeting.

Adam

Twitter: @Khanoisseur

Adam.Khan.Inbox@gmail.com